

Introducing:

NDI Transitions

The pathway of the dental career intersects with a number of transitions. NDI is committed to serving our customers at every phase of their career. That's why we have developed a new division of our business called NDI Transitions. Through this division, we are pleased to serve as a resource for dentists who are looking to:

- Buy an existing practice
- Enter into an associate position
- Start a new practice
- Add an associate or partner
- Have a practice appraised
- Sell an existing practice

NDI Transitions is dedicated to helping you move into the next phase of your career regardless of where you are on that timeline.

Through our network of dental practices in Tennessee, Alabama, Kentucky and West Virginia we are often aware of those offices that are looking to sell, bring in a partner or add an associate. Likewise, we are in contact with graduating dental students and other dentists that are seeking these positions and practice opportunities.

Through this division, NDI offers comprehensive Practice Appraisal services to help with establishing the value of your practice and all appraisals are done in complete confidentiality. If you want us to assist you in finding a prospective buyer we offer a very attractive non-exclusive brokerage program. For more information or to post opportunities please visit www.nashvilledental.com and go to our Practice Opportunities page. There you may fill in and submit the registration form and you will be contacted by our Practice Transition Representative. You may also contact us to post an opportunity to one of the Opportunities links for Tennessee, Kentucky, West Virginia or Alabama. We can also give you guidance in areas we do not cover through our affiliation with the ADC dealer network throughout North America.

In order to effectively provide assistance to our customers in these areas, we have recently added Rick Zachary to the Nashville Dental team. Rick will be heading up this new division. While serving in the dental industry for 18 years as a branch manager for Patterson Dental, Rick developed extensive experience in assisting students and practicing dentists in every transition of their career. Rick will be a tremendous asset to our customers; and we are very happy to have him join the NDI family.



Rick may be contacted at rzachary@nashvilledental.com.

Of course, you may always call us and discuss these plans in person. We are happy to assist you in any way.

Wherever you find yourself on the path of your career, NDI is ready to assist you in the

NDI Transitions